



Since 1933

McKinney Petroleum Equipment, Inc.

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CUSTOMER NEWSLETTER

April, May and June

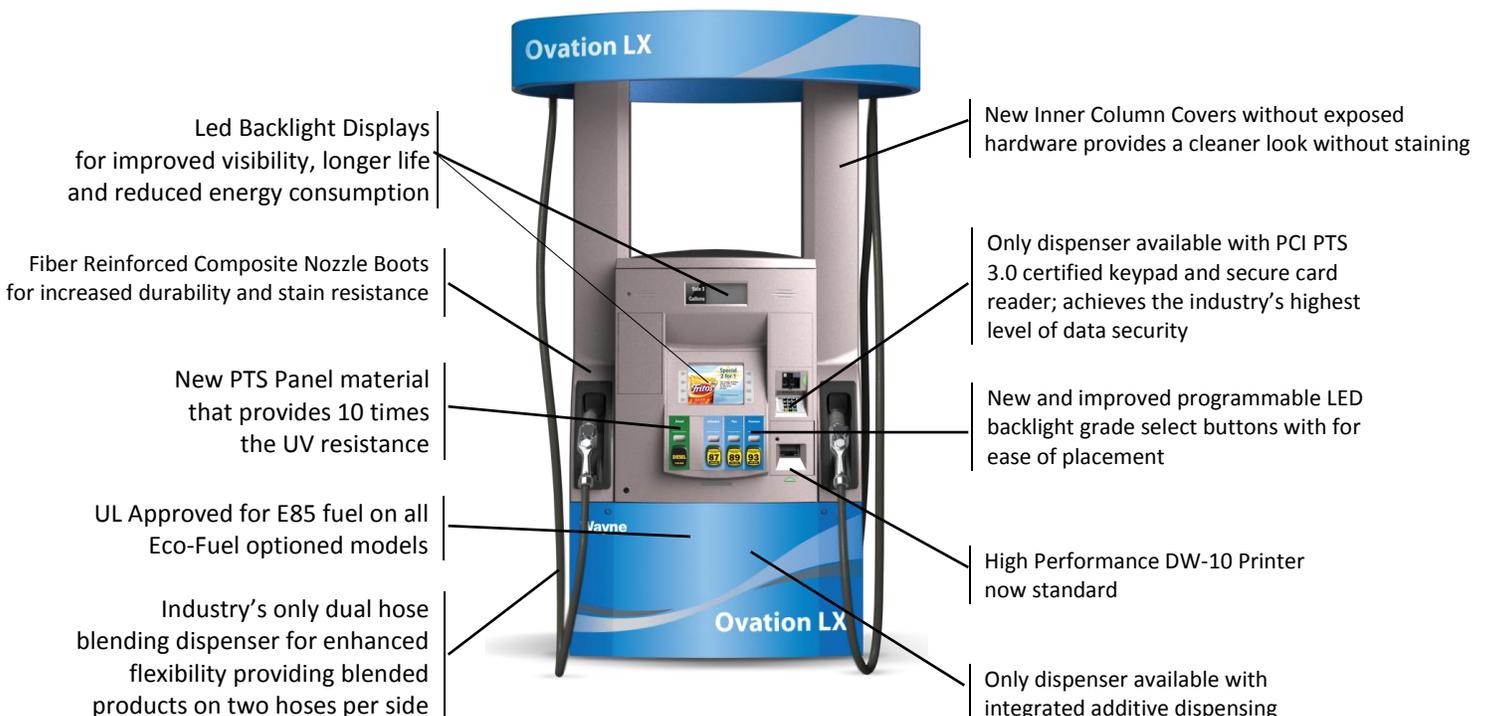
OVATION LX – The Optimal Customer Experience



The Ovation LX is the premium Ovation dispenser that combines the features of the original award-winning Ovation with an enhanced appearance package and enhanced user interface.

- Enhanced appearance, including a curved hydraulic door and bezel dome to draw consumers to your forecourt.
- Lighted transaction indicators to help guide the motoring public through the complete transaction, indicating when to swipe cards and pick up receipts.
- Premium grade select buttons with increased lighting, configurable to flash at an independent rate for each grade and enables the promotion of premium grade fuel.

CONTINUALLY EVOLVING TO MEET YOUR NEEDS



ON THE LIGHTER SIDE:

Why is it that someone tells you that there are over a billion stars in the universe, you believe them, but if they tell you there is wet paint somewhere, you have to touch it to make sure?

SAFETY/MAINTENANCE TIPS:

The Fire Triangle

An employee (not located in the southeast) was transferring gasoline from one underground storage tank to another using a power takeoff (PTO) pump mounted under the catwalk of a tanker truck. While the transfer was in process, the discharge pipe of the PTO pump broke open and the pump sprayed fuel into the air and onto the employee. The employee attempted to shut off the pump but the fuel ignited before he could do so and sustained significant burns to his upper body. This accident serves as a reminder to inspect equipment prior to every use. A deadman switch on the pump, which would stop the flow of fuel in the event of a spill, could have contained the spill. A fire extinguisher should be located in the work area, and that workers in the petroleum industry should never forget that they are working around flammable fuels and always keep the “Fire Triangle” (Fuel-Oxygen-Ignition) in mind. – *PEI*

Reducing fuel theft requires a watchful eye

Hess Corp. has issued a statement to its southern Florida retail gasoline customers about credit-card and debit-card frauds at the pump at its Hess Express convenience stores, indicating that skimming devices have been found at several locations. – *CSPnet.com*

Two truck drivers are accused of using a homemade device to steal hundreds of gallons of diesel fuel from a gas station in Clanton, and police believe they’ve been doing it across the country. – *al.com*

How to minimize risks posed by debit and credit card skimmers

- 1) Owners should physically check their dispensers regularly for the presence of skimmers.
- 2) Consumers should use a credit card rather than a debit card at the gas pump.
- 3) If you must use a debit card, never type in your PIN. Instead, select the option on the screen that allows you to have your debit card purchase processed as a credit card transaction. The purchase still is debited from your checking account, but you won’t need to enter your PIN, which is what the bad guys need to withdraw cash from your account at an ATM.
- 4) Monitor your bank and credit card accounts regularly to spot unauthorized charges or cash withdrawals and report them immediately. Under federal law, delays in reporting fraudulent transactions can increase your liability for losses. For more details on your legal liability for fraud-related losses on credit and debit cards get helpful advice from the Federal Trade Commission.

– *consumerreports.org*

There are also security devices that can be ordered with dispensers from the factory or as a retrofit and can detect the presence of skimmer, when a dispenser is placed in service mode or even let you know a door or panel is opened. If we can assist you in any way to keep you from being a victim of fuel theft please contact one of our salesmen at 251-661-8800.

CUSTOMER INFORMATION

Russell Petroleum of Montgomery, AL has a Fruehauf 4-compartment trailer for sale. The fuel tanker was built in 1981 and the asking price is \$19,750. So if interested please call Mike Heartsill at 334-834-3750.

ALTERNATIVE FUELS

California Seeks \$100M for Hydrogen Vehicle Infrastructure

The California Energy Commission is seeking proposals to spend \$100 million starting in 2015 to build out fueling stations and other infrastructure to support hydrogen fuel-cell vehicles.

The program provides funding for projects that expand hydrogen fueling infrastructure, including building fueling stations; improving alternative vehicle technologies; retrofitting medium- and heavy-duty vehicle technologies; and expanding the alternative fueling infrastructure available to existing fleets, public transit and transportation corridors, according to the notice.

A typical hydrogen fueling station costs about \$2.5 million, according to the notice. – *Business Fleet*

McKINNEY PETROLEUM EQUIPMENT HIGHLIGHTS:

The United Way Day of Caring

McKinney Petroleum Equipment partnered with United Way in their Day of Caring at Via Health, Fitness and Enrichment Center. ***Via Health, Fitness and Enrichment Center*** offers recreational programs, continuing education and training, and a premier gymnasium and fitness center for mature adults. Our crew did some gardening, pressure washing and painting in and around their facility.



DID YOU KNOW...

- Tectonic plates move less than 3 inches (17 cm) per year. However, a tectonic plate movement of just 20 cm is enough to set off a major earthquake, such as the 6.9 Kobe earthquake in 1995.
- The Lincoln penny, originally minted in 1909, was the first U.S. coin to bear the portrait of a president.
- In Thailand, kids don't receive gifts on their birthdays. Instead, they give gifts to others.

PRODUCT INFORMATION:

Fill-Rite Cabinet Launch

We want to take a minute and update you on the mid-March launch of Fill-Rite's all-new line of dispenser cabinets. Today the subject is the most intricate model in the line, the FR910PM. This model includes the TS10A oval gear meter, with accuracy of +/-0.3% and flows between 8-40gpm. Married to the meter is the Mid:Com E:count electronic register. Both meter and register are NTEP certified. This combination provides Weights and Measures accuracy in a compact, cost-effective and very attractive unit.

The FR910PM is well-suited for custody transfer applications. As with any custody transfer system you must have it calibrated and certified.

When installing the FR910PM for custody transfer applications, one important step to consider is air elimination. If you are pumping from an underground tank with a submersible pump you are good to go. With this installation there is no need to add an air eliminator to the system. However, if you are using an above ground tank with a positive displacement pump, you will need to add an air eliminator.



FAMOUS QUOTES:

- “When you are dissatisfied and would like to go back to youth, think of Algebra.” – *Will Rogers*
- “One of the lessons of history is that nothing is often a good thing to do and always a clever thing to say.” – *Will Durant – American writer, historian and philosopher*
- “It is the loose ends with which men hang themselves.” – *Zelda Fitzgerald, American writer*

EQUIPMENT FOR SALE

Convenience Store:

- 1 - Wayne Ovation Blender Dispenser, B12/2220 UsedCall for Price
(Nickel Plated for E-85)
- 1 - Wayne Vista Blender 3+1 Dispenser – Used.....\$ 3,995.00
- 1 - Wayne Century Single Hose High Speed Retail Dispenser - Used.....\$ 2,935.00
- 2 - Verifone MX830 Wells 351-3DES Bypass PinPad - Used.....\$ 225.00
- 1 - Scottsdale-Lens Only..... \$ 45.83

Tank & Truck

- 2 - 1712DL-AL 1-1/2” Kamvalok Coupler Locking Lever.....\$ 425.00
- 2 - 1612AN-AL 1-1/2” Kamvalok Adapter..... \$ 150.00
- 1 - Vapor Recovery Drop Elbow.....\$ 195.00
- 1 - 4” Male Adapter for Drop Elbow.....\$ 35.00
- 1 - 4” x 12’ Tank Truck hose with Female (C) Ends.....\$ 100.00
- 1 - 110 Gallon Rectangular Tank.....\$ 395.00

Commercial & Industrial:

- 1 - Balcrank 2120-015 Air Reel 3/8” x 50’.....\$ 347.00
- 1 - Morrison Hose Retriever with Hosebun\$ 350.00
- 1 - Gooseneck Enclosed Tool Trailer with Shelves.....\$ 5,500.00

Contact any of our salesmen for more information – 251-661-8800 or 1-800-476-7867. Find many more clearance and sale items at our on-line store www.mckinneypetroleum.com.

THOUGHT FOR THE DAY:

If pro is opposite of con, then what is the opposite of progress? Congress!
Men’s restroom House of Representatives, Washington, DC